

**CITY OF GLENS FALLS INDUSTRIAL DEVELOPMENT AGENCY  
MEETING MINUTES**

The regular meeting of the City of Glens Falls Industrial Development Agency was held on Thursday, January 9, 2020 in the Mayor's Conference Room, 42 Ridge Street, Glens Falls, New York 12801.

Members Present: Judith Calogero; Mayor Daniel Hall; John Cordes; Jane Reid; Todd Feigenbaum; Mary Gooden

Members Absent: Lois Robinson

Also Present: Edward Bartholomew, CEO; Kara Lais, FMBF

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Judith Calogero opened the meeting and determined there was a quorum present.

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Ms. Calogero stated that the first item on the agenda is to approve the minutes from the December 12, 2019 regular meeting.

**RESOLUTION NO. 01-2020:**

On the motion of Jane Reid, seconded by Mary Gooden and, all voting affirmatively, the December 12, 2019 regular meeting minutes were approved.

The next item on the agenda was a discussion regarding the CFO report for the month of December.

**RESOLUTION NO. 02-2020**

On the motion of Jane Reid, seconded by Mary Gooden, all voting affirmatively, the monthly financial report for December 2019 was approved.

The next item on the agenda is the consideration of the payment of bills. The following bills were presented at the meeting for payment:

i.	McCarthy & Conlon, LLP	\$455.00
ii.	FitzGerald Morris Baker Firth PC	\$784.00
iii.	Pepe Productions	\$850.00
iv.	The LA Group	\$591.25
v.	EDC Warren County	\$2,250.00

**RESOLUTION NO. 03-2020:**

On the motion of Todd Feigenbaum, seconded by Mary Gooden and, all voting affirmatively, the payment of the above bills was approved.

Next, CEO Bartholomew reported on the status of the 70 Warren Street Post Office renovation project. He stated that no action will be taken at today's meeting as additional information is needed from

the developer including tenant fit-up information and costs. The developer is seeking an increase in the sales tax exemption authorization and an additional mortgage exemption. The PILOT agreement remains in effect and continues to run.

Next, CEO Bartholomew discussed the Opportunity Zone Forum. He noted that he is working with Harris Beach and is looking at different types of zones throughout the County. Specifically, downtown Glens Falls will continue to look for mixed use projects. He noted that he is reaching out to banks and investment houses interested in development. He stated that they will be preparing a portfolio and having meetings to discuss available properties. He stated that some projects would likely be IDA eligible projects. Due to this, CEO Bartholomew noted that he will be asking the IDA for sponsorship. J. Calogero asked for a budget to be put together.

Next, CEO Bartholomew discussed his plans to review the website. He noted that he would look to issue an RFP for a modest redesign and reformatting of the website to include all documentation required by PAAA and ABO.

Next, CEO Bartholomew asked for the consideration of the following resolutions:

**RESOLUTION NO. 04-2020**

On the motion of Jane Reid, seconded by Mary Gooden, all voting affirmatively, the annual contract with EDC Warren County at the amount of \$9,500.00 was approved.

There being no further business. Ms. Calogero noted that the next meeting will be held February 13, 2020. Ms. Calogero called for a motion to adjourn the meeting.

**RESOLUTION NO. 05-2020**

On the motion of Mary Gooden, seconded John Cordes, all voting affirmatively it was resolved that the City of Glens Falls Industrial Development Agency hereby adjourns the January 9, 2020 regular meeting.